

It's all
about
people

Do the right thing, make a difference and build trusted relationships

Wright, Johnston & Mackenzie LLP has been serving individuals and businesses as a Scottish, independent full-service law firm for over 165 years.

Our high quality, respected and accessible people with their values of accountability and teamwork, combined with proud recognition of our heritage, ensure that "Client Service" is the most important part of our firm's business.



Client Service Driven: it's a promise that shapes every decision we make and every action we take.

Experience it first hand.

Fraser Gillies
Managing Partner



"Our vision is to be recognised for offering a first-class client experience, because we recognise that this is what sets us apart from our competitors.

We are always striving to build deep and long-lasting relationships with our clients which are based on trust. We want to be the people they call when they're in a crisis, at the important times in their business and personal lives, or just for advice and a second opinion.

We're genuinely interested in our clients, their businesses and their sectors, and are continually looking for ways to anticipate and articulate their needs, to find solutions and bring opportunities to them. All of that reflects our purpose as an organisation.

Our clients tell us our approach works, and the many relationships we have with key clients that stretch back decades are testament to that."

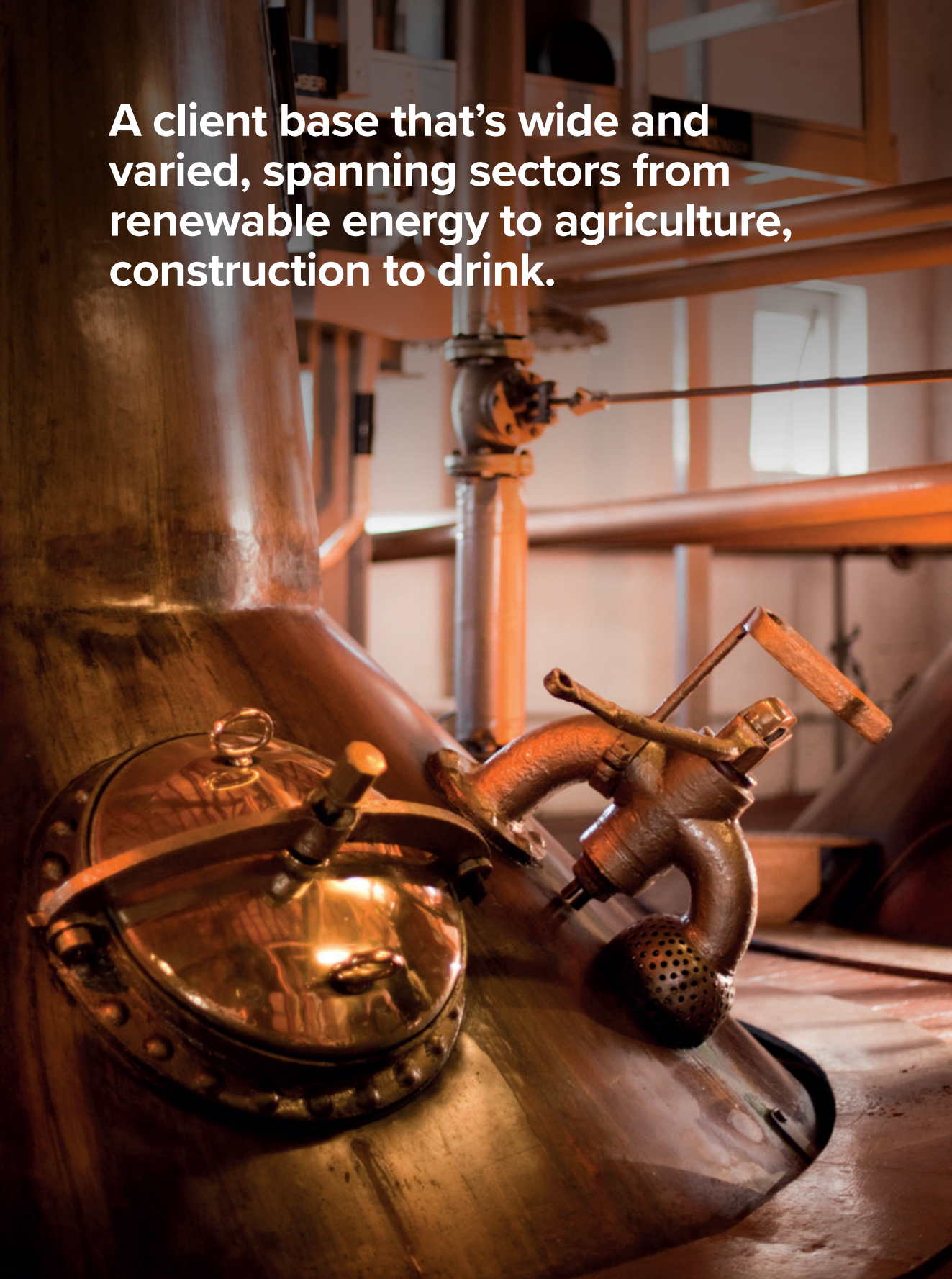
We help with legal provision for individuals and businesses alike.



Whether working with private individuals or businesses our firm culture ensures everyone, from partner to support staff, follows the same goal of achieving the best for our clients.

As a full-service law firm with an impressive client base throughout Scotland and the UK, we offer joined up and pragmatic advice, whatever your industry. Our sector knowledge is wide-ranging with outstanding individuals in the firm recognised as specialists in their field.

Close working relationships with various industry bodies, consultants and other professionals ensure we deliver relevant, up-to-date and accurate counsel.



A client base that's wide and varied, spanning sectors from renewable energy to agriculture, construction to drink.

SECTORS

Agriculture & Rural

Large estates, forestry investment, family-owned and tenant farms and crofts; the interests of the Scottish countryside are many and diverse. We have a proud history in acting for generations of farming families and countryside businesses. Adding our expertise in renewable energy results in the provision of pragmatic and sound rural affairs advice.

Construction

Specialist, commercially sensible and cost effective legal advice is available throughout the entire life-cycle of building, demolition or re-development projects including planning, procurement, construction and transfer. Our expertise in party dispute resolution also assists with business continuation goals should issues arise.

Healthcare

With significant experience and expertise in the healthcare sector, we act for numerous GP practices, dentists, care homes and other healthcare professionals.

Additionally, we act as BMA Law's trusted legal provider in Scotland.

Leisure & Hospitality

From bars, restaurants and distilleries to health and fitness centres, this highly regulated, economically sensitive and competitive sector requires our team to provide more than just standard legal advice.

We are continually vigilant to any issues that may impact our clients' ongoing businesses.

Renewables

Onshore wind, battery storage, hydro, biomass and solar; our industry specialists provide essential strategic advice on property, planning, corporate, tax and agricultural issues for this increasingly vital sector.

Technology

We provide tailor-made advice for founders and investors alike of early-stage and growing technology businesses. From commercialisation and intellectual property to sponsorship and marketing, our team can help both protect and successfully exploit new products and business ideas.

Telecoms

As mobile technology rapidly evolves so too does the law that surrounds it. Our in-depth, up-to-date telecoms knowledge combined with our cross border qualified team ensures market-leading, UK wide provision of services in this sector

Drink

Recognised as a vital and growing part of the Scottish economy, our Drink specialists provide invaluable advice on the ever changing regulations that surround the industry.





From proud origins in Glasgow to a Scottish wide presence and beyond.

At Wright, Johnston & Mackenzie we are hugely proud of our heritage. It reminds us that we are but custodians of the business.

As a Scottish, independent firm, with a growing presence throughout the country, we believe our understanding of the Scottish perspective and regional local knowledge is invaluable, giving us a unique advantage over others.

Moreover, we are also outward-looking and are qualified to work throughout the whole of the UK in many fields.

We are the only Scottish members of GGI Global Alliance, the world's largest network of independent legal firms. Our membership provides us and our clients access to a network of high-quality firms in over 120 countries worldwide.

Glasgow solicitor, Thomas Grieve Wright goes into partnership with George Smith to form Smith & Wright – the first 'Wright' in the firm which grew into Wright, Johnston & Mackenzie, based at 150 St Vincent St.	Dr James Mackenzie joins the practice following the split of the Smith, Wright & Johnston into two firms – one being Wright, Johnston & Mackenzie and the other later becoming Maclay, Murray & Spens.	James Mackenzie, last of the Mackenzie dynasty in the firm, dies.	Thomas Wright, great grandson of original partner Thomas Grieve Wright, returns to the firm.	The appointment of the first women partner, Louise Donald.		Glasgow office moves to 302 St Vincent St.	One of the first and only firms to be heavily involved in the Family Business sector since the mid 1990's, Wright, Johnston & Mackenzie LLP. establish specialist consulting arm - Family Business Solutions Ltd.	Edinburgh office expands and moves to 12/13 St Andrew Square.	Merger with BMK Wilson, creates fourth office in Dunblane. Firm also acquires the client business of Robertson & Co in Kingussie.	Inverness office expands into new offices and also acquires the business of Calum Duncan Corporate Lawyers in Inverness.	Glasgow office moves to new premises at 319 St Vincent St. Dunfermline office moves to new premises.									
1854	1866	1869	1923	1960	1961	1970	1973	1978	1986	1998	2004	2009	2011	2014	2016	2017	2018	2019	2020	2022
Smith & Wright became Smith, Wright & Johnston following the assumption of Alexander Johnston into the practice.	Partner, Thomas Grieve Wright becomes Dean of the Faculty of Law at the University of Glasgow.		Norman Wright, great grandson of original partner Thomas Grieve Wright, returns to the firm.	The firm moves to St Vincent Place, Glasgow (former Anchor Line head office).	Expansion into Edinburgh with the amalgamation of the firm with Haldanes, McLaren & Scott WS, based at 4 North Charlotte Street.		WJM becomes one of the first legal firms to convert to a "Limited Liability Partnership" and is now known as "Wright, Johnston & Mackenzie LLP".	In an effort to become more nationally representative, third Scottish office opens in Inverness.	Merger with the established Inverness firm MacArthur & Co strengthens our presence in the North of Scotland.	East of Scotland presence strengthened with merger of CCW Business Lawyers in Edinburgh and Fife office in Dunfermline.	Firm acquires the client business of J Gibson Associates Ltd in Edinburgh.									



A range of services and specific expertise that cover many aspects of Scottish & UK business, industry and commerce.

SERVICES

Advertising & Marketing

We help businesses, advertisers and marketers comply and navigate this complex area. From consumer rights to data protection, digital marketing to intellectual property and trademarks, our team has a wealth of experience in dealing with all its aspects.

Agricultural & Rural Property

Our relationship with our clients extends beyond the initial purchase, sale or lease. We understand what our clients' land, property, business and family mean to them and do all we can to help them plan for future generations.

Charities

Working with charities, third sector and social enterprises of all shapes and sizes we advise on and help build and manage the organisational structure needed to achieve their particular charitable aims while respecting the regulatory structure.

Commercial Contracts

Every contract a business enters into can have intended and unintended consequences. Our job is to protect our clients in all scenarios and achieve the best contractual route for their business.

Commercial Property

We are proud of our team's market-leading position. Our genuine depth of experience and expertise ensures that all of our clients' property transactions are in safe hands.

Conflict Resolution

Our aim, whether through the courts or arbitration and mediation, is to help clients

resolve all forms of business or personal disputes swiftly with the best possible outcome minimising emotional and financial drain.

Construction Contracts

We advise clients on the pitfalls of construction contracts and help them structure and negotiate risk limiting agreements which are balanced and fair to all parties.

Corporate

Our Corporate Team helps businesses and their owners with practical and cost effective commercial advice, including on start - ups and joint ventures, mergers, acquisitions and disposals, reorganisations, insolvency and corporate recovery.

Debt Recovery

Sometimes, even the most efficient credit management system doesn't recover the sums due. This is where our Debt Recovery team can step in and help solve the cash flow challenge.

Employment Law

Employment law is complex and ever-changing. We work with both employers and employees to achieve proactive and practical commercial solutions to workplace issues.

Family Business

We are the leading law firm for family businesses because we understand that the interests of a family and their business are inseparable. What can appear to be a 'business issue' often stems from a 'family issue'. In such cases, the latter needs to be addressed before the former can be solved.



SERVICES

Family Law

Dealing with the complex issues surrounding family breakdown can be difficult. We work with clients to identify solutions to resolve difficulties and protect emotional and financial interests.

Intellectual Property & IT

Make the best use of intellectual assets and technology. We lead the way in advising high growth technology companies with an award-winning team of recognised experts in all aspects of commercial contracts and IP.

Manufacturing Liability

We act for manufacturers and industrial service providers, large and small, within the UK or those who operate cross border, into and out of the UK.

Planning & Environment

Planning consent is vital in any development project. We deliver a highly specialised and professional service, focused on achieving our clients' objectives and meeting their needs.

Wills & Estate Planning

Wills, trusts, tax issues, inheritance, assets and property, we can help ensure that everything is in order bringing you peace of mind, now and in the future.

Public Procurement & Tenders

From strategies and risk assessment for procurement matters to challenging tender awards, we can claim a wealth of experience in this area.

Residential Property

We deal with all types of property issues and have an excellent knowledge of the Scottish property market. Our team is dedicated to making your house move as smooth and stress-free as possible.

Retail & Consumer Contracts

Working with small scale suppliers and market leaders alike, we can boast a sound knowledge of this rapidly changing and highly regulated physical and on-line business environment.

Tax

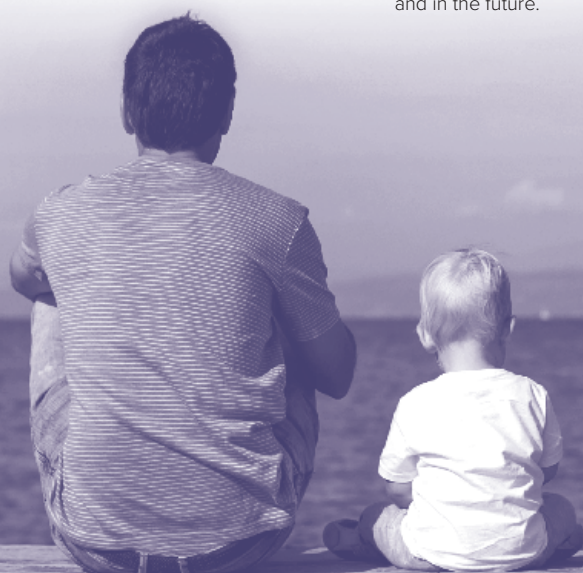
Our services range from advising on personal tax compliance matters to tax planning for income tax, capital gains tax and inheritance tax. Our team also advises on the tax aspects of business structures, and has particular expertise in the tax aspects of succession in family businesses.

Wealth Planning

We act on behalf of private individuals, businesses and companies, trusts and charities, providing tailor-made plans to help you achieve your goals and objectives now and in the future.



A constantly evolving service range that meets the needs of an ever changing economy.



IT'S ALL ABOUT PEOPLE



"Doing the right thing is at the heart of everything we do. To me it means providing reassurance to our clients at the time when they need it, ensuring that they feel happy and valued."



"We always aim to **make a positive difference** in everything we do. It's important for our clients, colleagues and the firm that we have a confident attitude and seek to achieve a positive outcome."



"Trust is everything that we do. Having trusted relationships with clients and colleagues is key to our success. Building trust over time is very rewarding and helps us clearly understand the needs of our clients."



"To deliver the best service, we communicate with our clients in a straightforward, "non lawyerly", commercial fashion, tailoring our approach to our client's specific needs."



"It's a wonderful feeling knowing that you are **valued as a person**. It makes you want to come to work every day because you know you are going to be treated properly and with respect."



"We are **accountable to our clients, ourselves and our colleagues**. The way we behave shows that we are responsible for the credibility of Wright, Johnston & Mackenzie as a brand and as a firm that has been around for over 160 years."



"We are proud of the firm's heritage and are custodians of its clients and reputation. As a partner, an important part of my role is to look after clients' affairs in a way that ensures there is a future for those clients with the firm long after I have left."



"I have seen the **benefits of teamwork** having a bigger group available to me with specialist skills. It makes you feel supported knowing that you have this family around you to help if needed."

GLASGOW

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319 St Vincent Street
G2 5RZ
Tel: 0141 248 3434

EDINBURGH

The Capital Building
12/13 St Andrew Square
EH2 2AF
Tel: 0131 524 1500

INVERNESS

The Green House
Beechwood Park North
IV2 3BL
Tel: 01463 234445

DUNBLANE

61 High Street
FK15 0EH
Tel: 01786 822296

DUNFERMLINE

2 George Square
Castle Brae
KY11 8QF
Tel: 01383 626666

wjm.co.uk

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is for general guidance only and represents
our understanding of the relevant law and
practice as at September 2022.

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Specific advice should be taken on any
individual matter. Transmissions to and from
our email system and calls to or from our
offices may be monitored and/or recorded
for regulatory purposes.

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231170.